

SHELL FISH

Sea Scallop

#### MARINE / SEAFOOD ECONOMICS

http://hamptonroads.com/2009/04/saltwater-fish-species-hampton-roadsTowm Murray, Sea Grant/VIMS

SASAKI

Seafood Industry Location

#### Community Economy Viability

Engaging communities for economic growth

**Green Industry** 

College Cluster Initiatives

Agricultural & Research Center

Agriculture Profitability & Environmental Sustainability

Food, Nutrition, and Health

Biodesign/Bioprocessing

Value-added products

#### Biosecurity, Infectious Diseases:

Prevention of human, animal and plant diseases; Food safety and security

#### **VSAREC Research & Extension Programs**

- Food Safety and Quality
- Consumer Education
- Aquaculture
- Engineering
- Business/Marketing/Community Development



TEACHING / RESEARCH / EXTENSION





## **Key Markets**

HR&A identified six key consumer markets for retail shops and services in Downtown Hampton. Of these six markets, HR&A quantified the potential spending each of each group (excluding boaters) which will provide the potential markets for retail and residential spending capture.

The six key markets are:



Downtown Residents (1 Mile Radius)



**Tourists** 



Students (Hampton University)



**Boaters** 



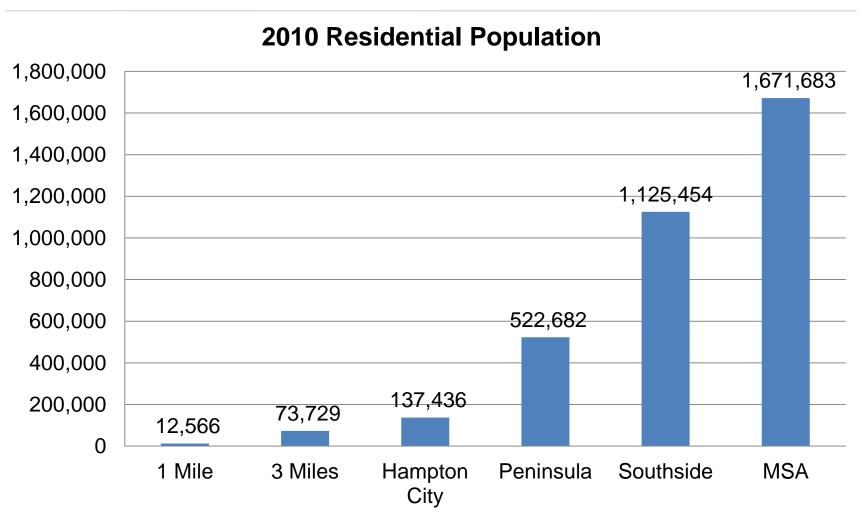
**Downtown Employees** 



Local Residents (3 Mile Radius)



#### Residential Market





Source: US Census Bureau, ESRI Business Analyst Online

## Tourism Market: Regional



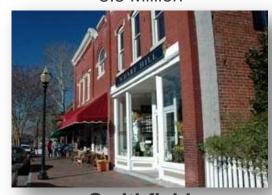
Williamsburg & Historic Triangle 3.5 Million



Virginia Beach 11.7 Million



Newport News 616,000



Smithfield 15,000



Hampton City 344,000



Norfolk Not available



## Tourism Market: Hampton



Virginia Air & Space Museum 204,400



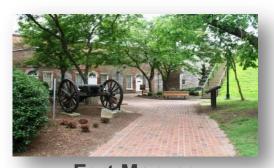
Hampton Carousel 8,200



Hampton Roads Convention Center 277,600



Hampton History Museum 10,000



Fort Monroe 275,000 (projected)



Hampton Coliseum 345,000



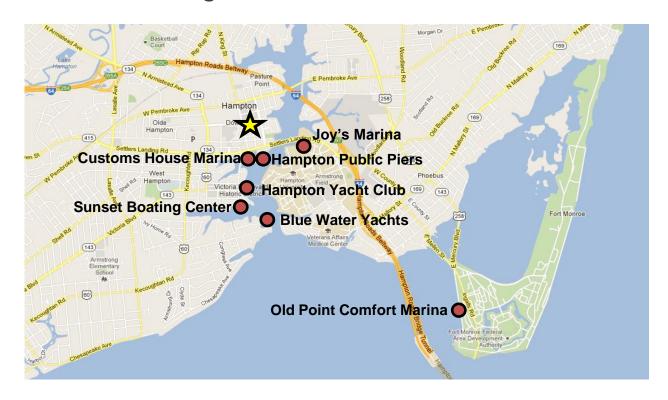
### **Student Market**

- 4,565 undergraduate students, mostly reside on-campus
- 770 graduate students
- 60% out of state

Source: Hampton University. HR&A

#### **Boater Market**

- 1,527 slips in Hampton
- 3,000+ boats registered in Hampton
- Competitive advantage with no boat tax



Source: VIMS/William & Mary 2009 Boating Study, DHDP 2009 Study, City of Hampton Website, HR&A, Google Maps



# Downtown Employee Market

# 8,500+ employees

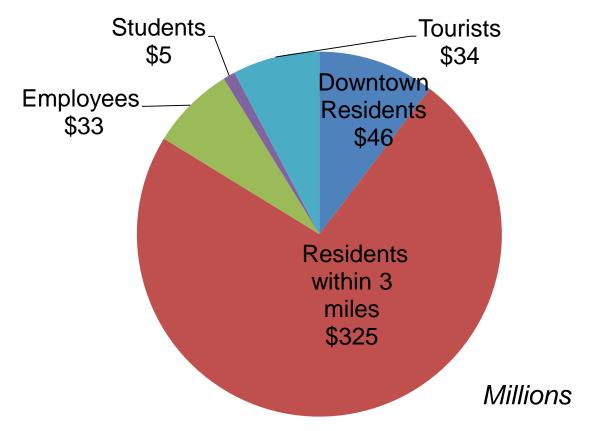
## Largest employers:

- Hampton City (local government)
- Hampton City Schools (education)
- Zel Tech (modeling and simulation)
- Hampton Courts (judiciary)
- Crowne Plaza (hospitality)
- Hampton University (education)



# **Spending Potential**

Amongst the spending potential of the five groups quantified\* as part of this study, there is \$440 million in annual spending potential.



\*boater data unavailable



## Residential Absorption Potential

Based on a residential demand analysis, HR&A determined that:

HRA

# Downtown Hampton could potentially support 100-200 new units per year

## **Key Market Conclusions**

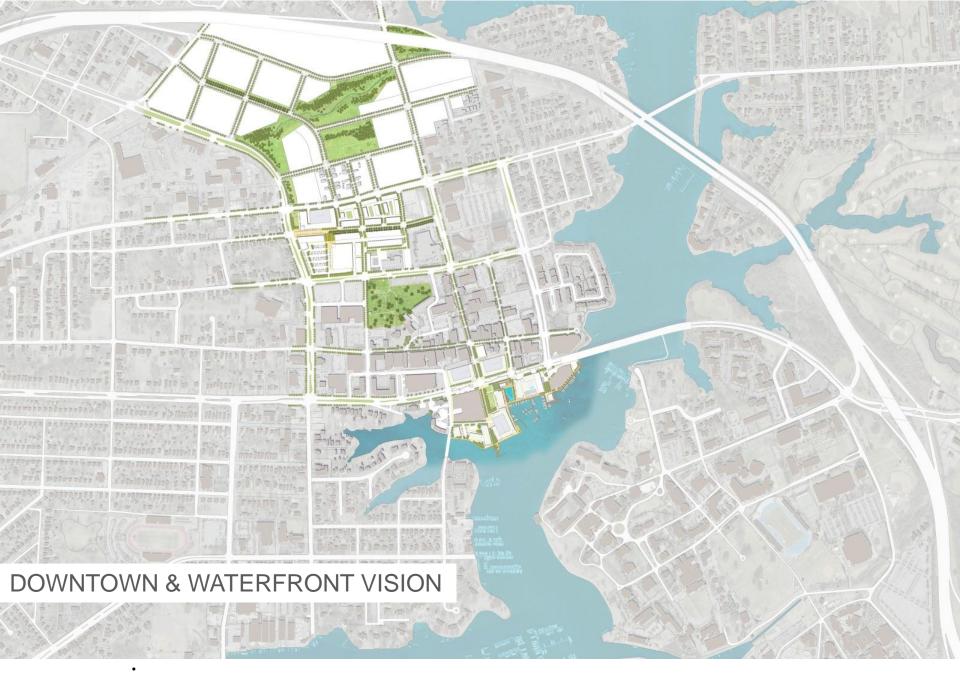
- Hampton's relatively small population means regional draw needed to support retail spending. Markets from which the City could potentially increase its capture rate include:
  - Regional tourists
  - Boaters
  - Regional residents
- Additional downtown residential development would provide enhanced support for retail base.
- The City should focus on strengthening existing retail corridors along Queens Way and Settlers Landing through infill development.
- A coordinated strategy for downtown programming and special events would help draw more visitors to the waterfront.
- Hampton has a small town feel that should be marketed as one of its strengths.
- The City should seek to attract a range of tenants that serve diverse market niches. Types should include: neighborhood services, arts and crafts, coffee shops, and potentially a waterfront destination restaurant.



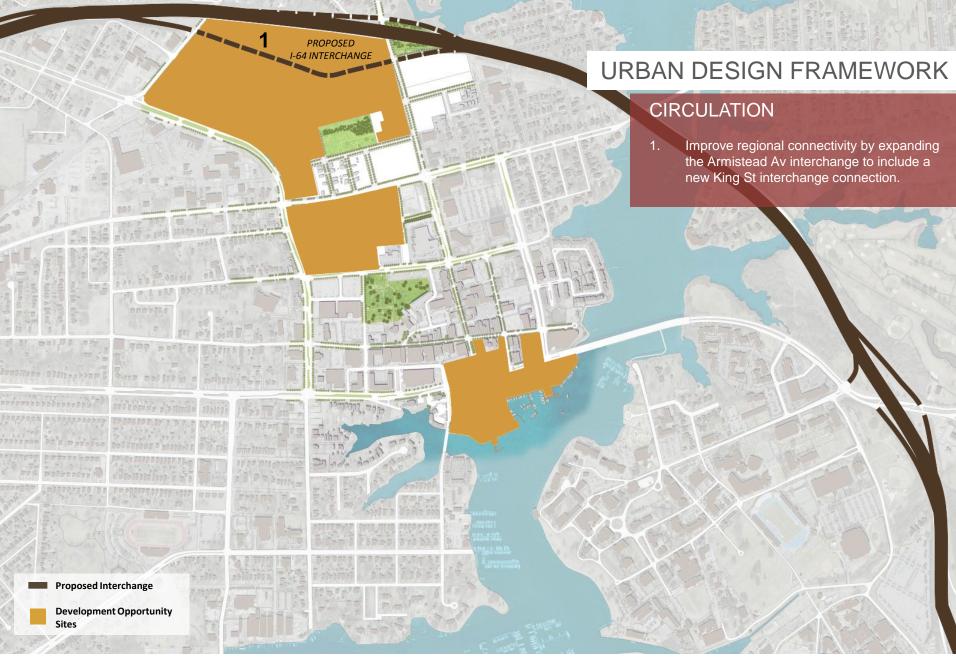


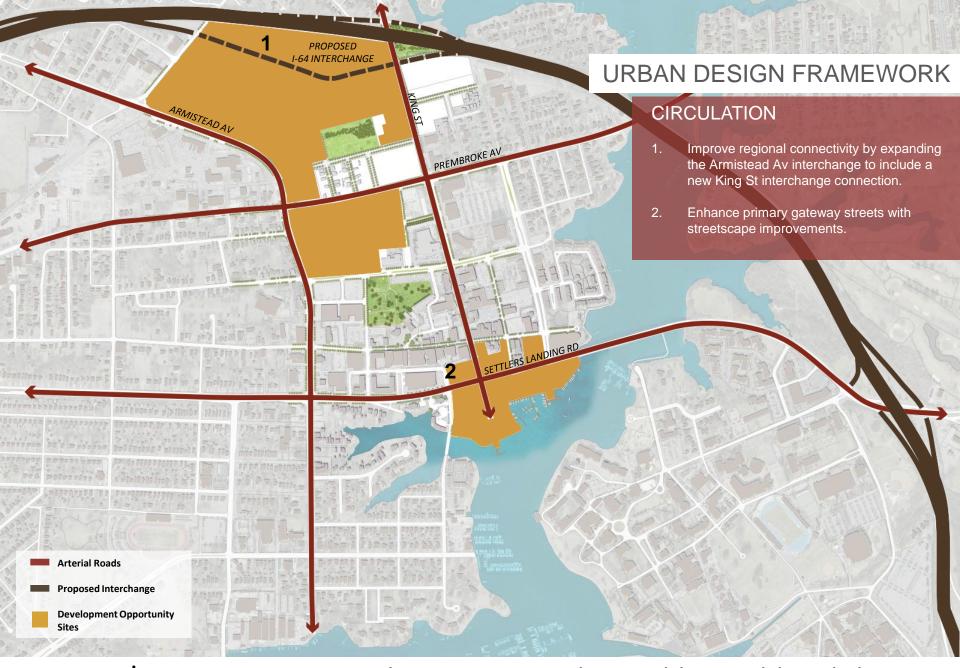


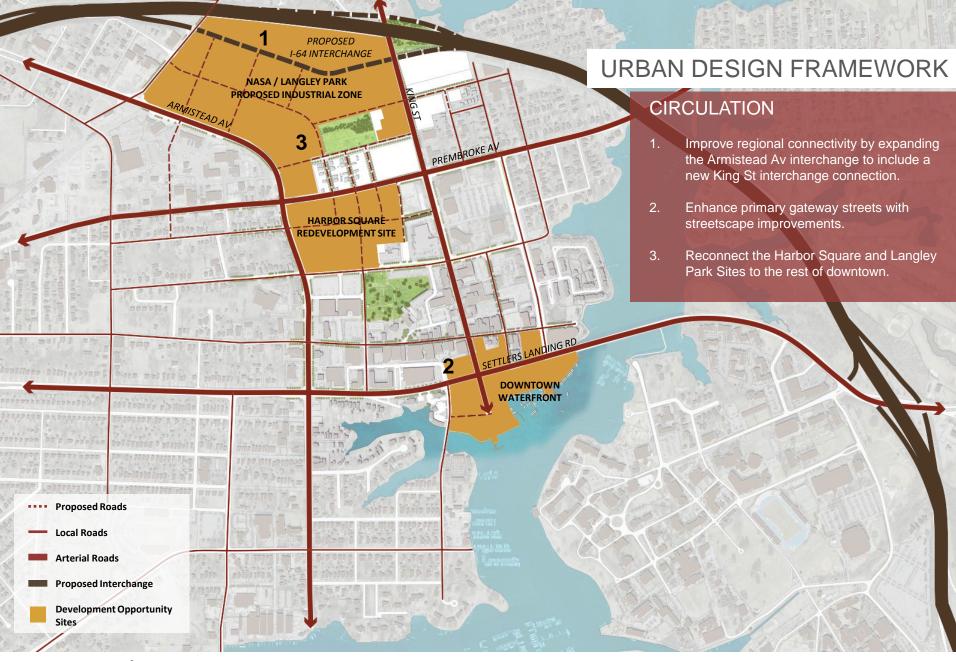








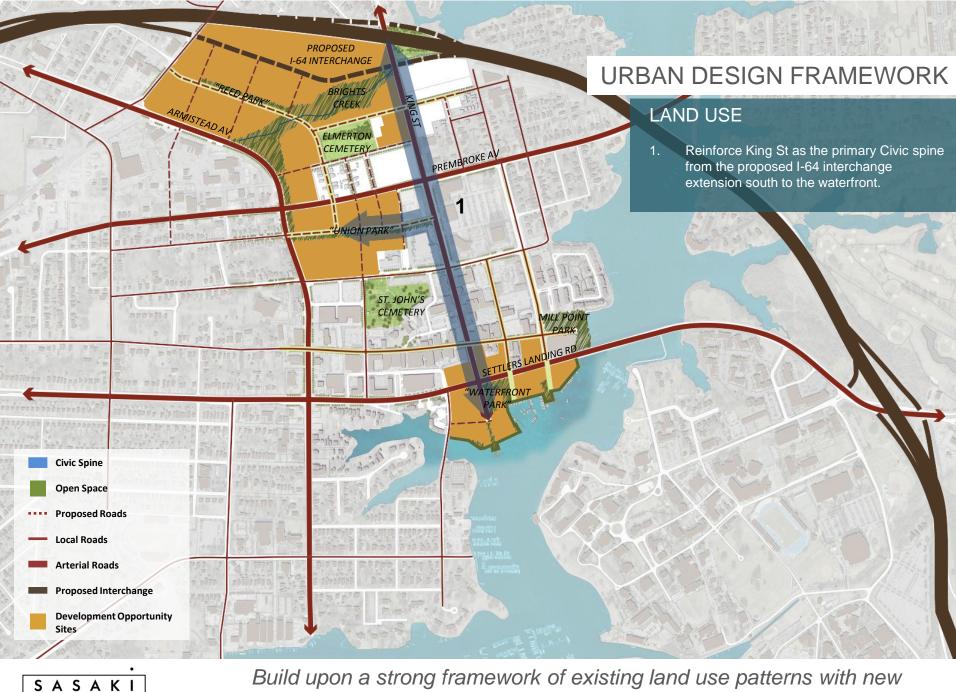




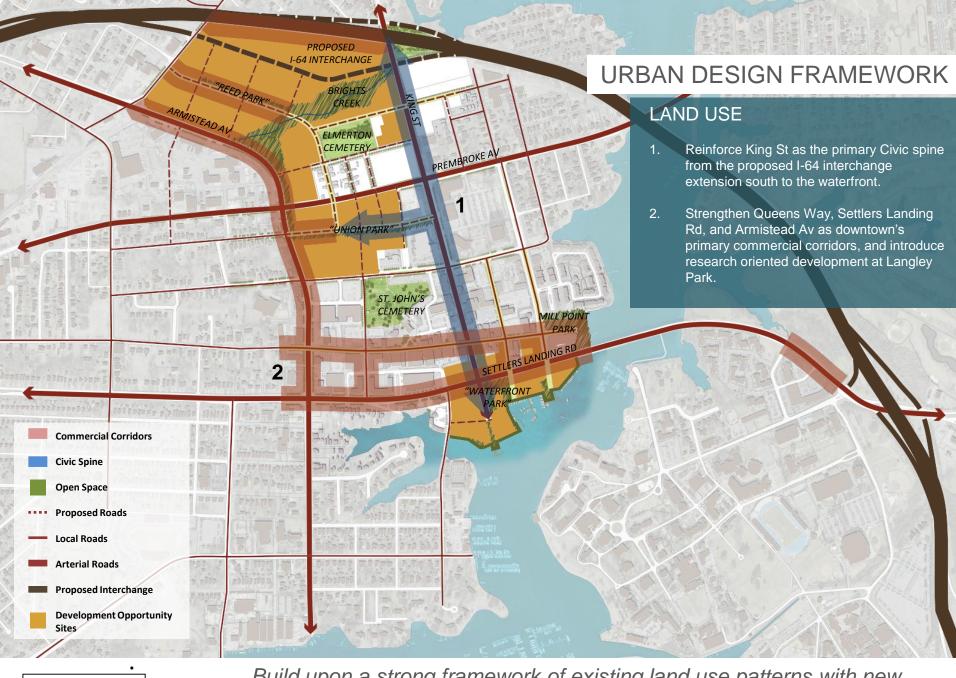


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Create meaningful open spaces and green street connections throughout downtown.

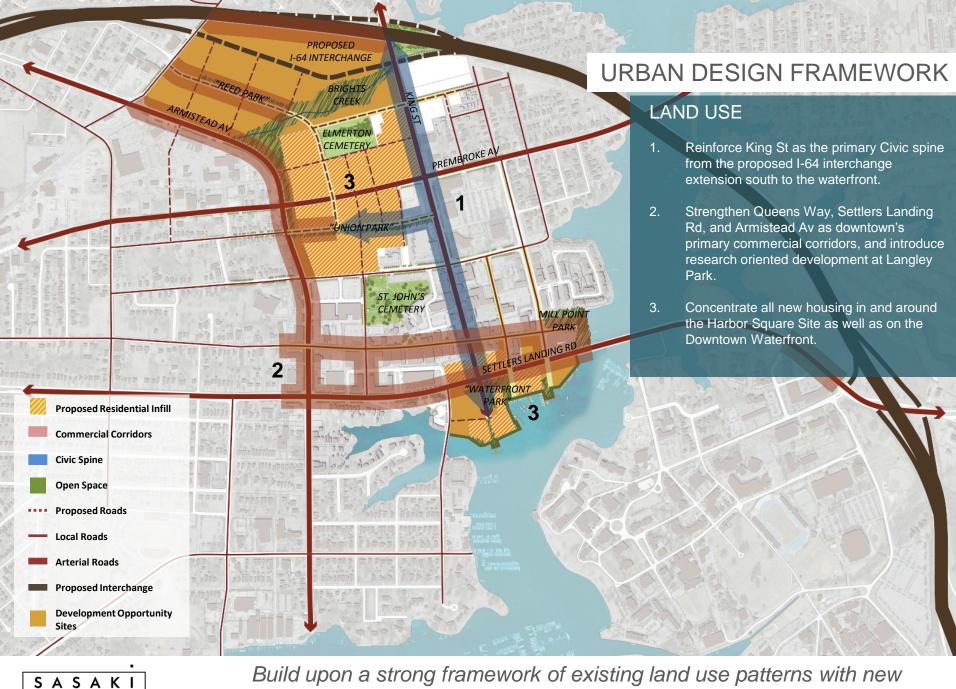


Build upon a strong framework of existing land use patterns with new Civic, Commercial Office, and Residential developments.



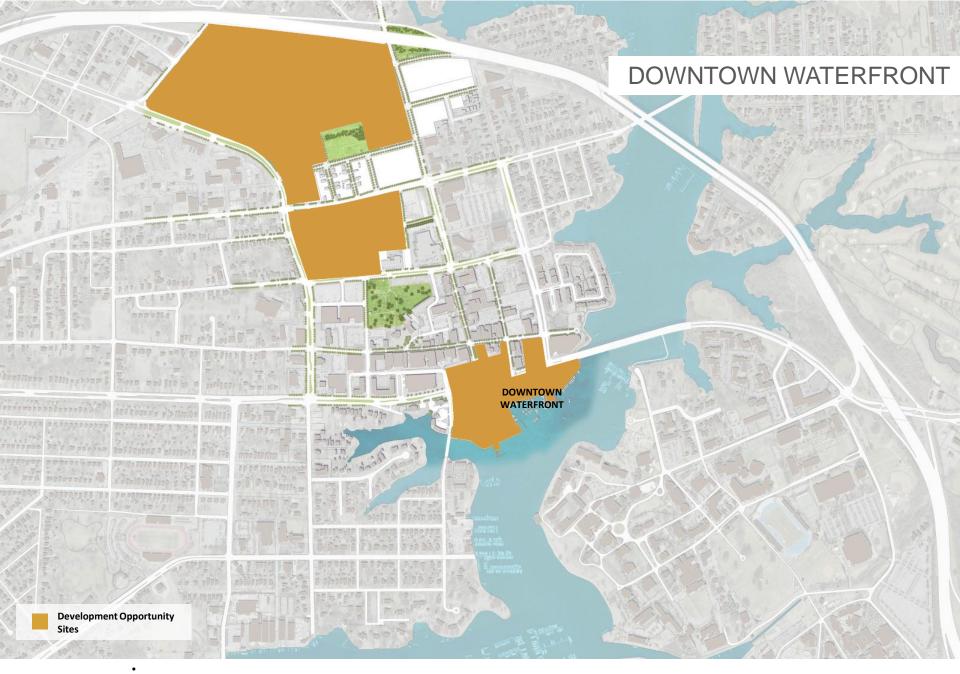
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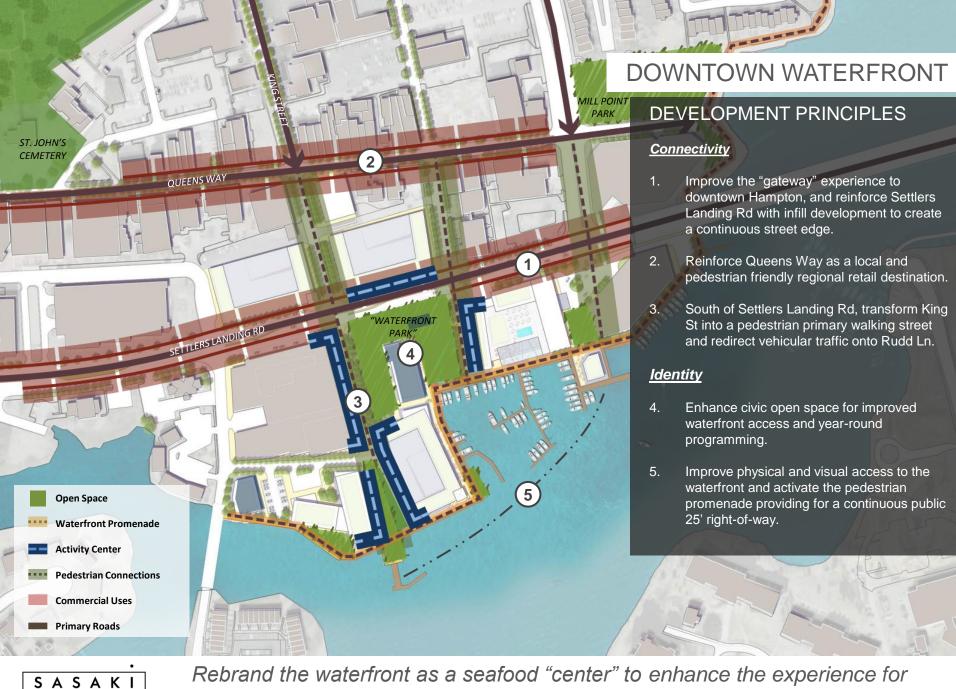


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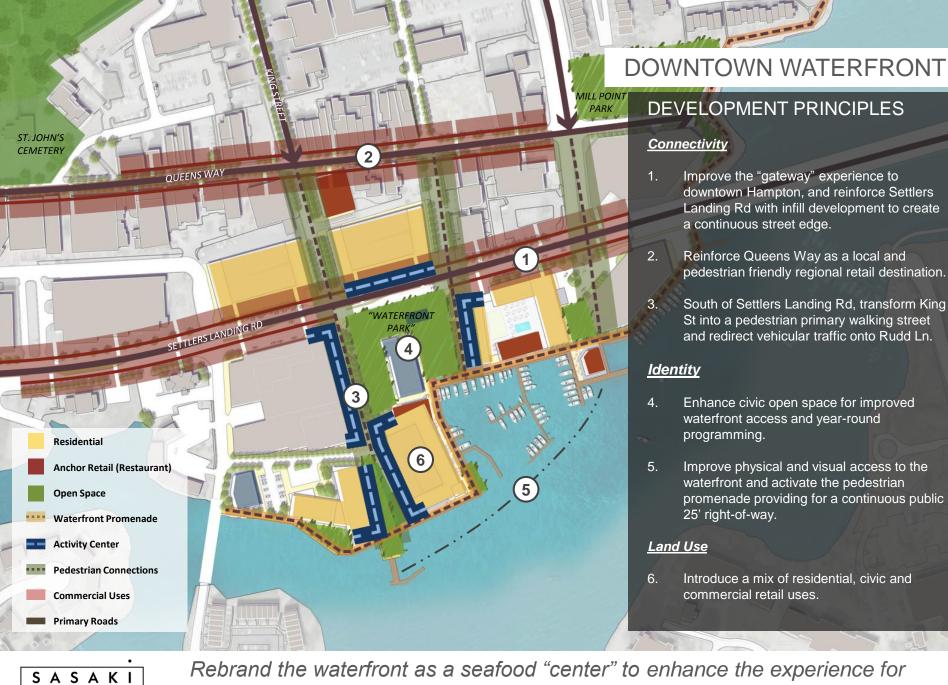








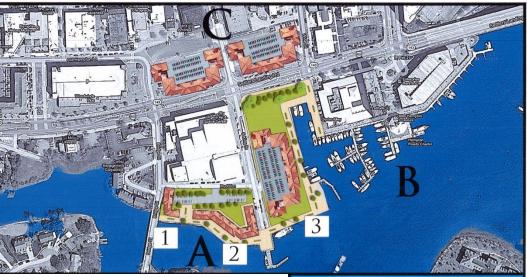
Rebrand the waterfront as a seafood "center" to enhance the experience for residents, visitors and boaters.



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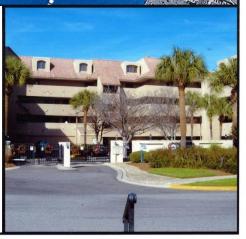
#### DOWNTOWN WATERFRONT Livas Group Scheme

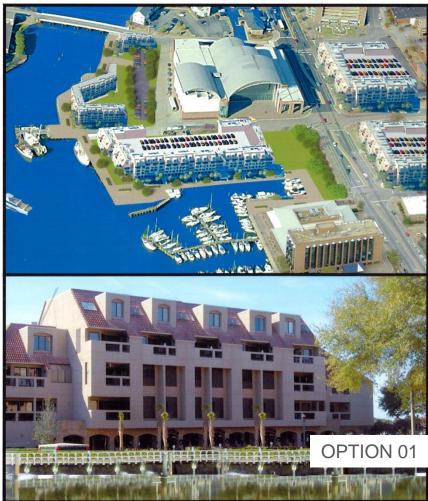
#### OPTION~#1

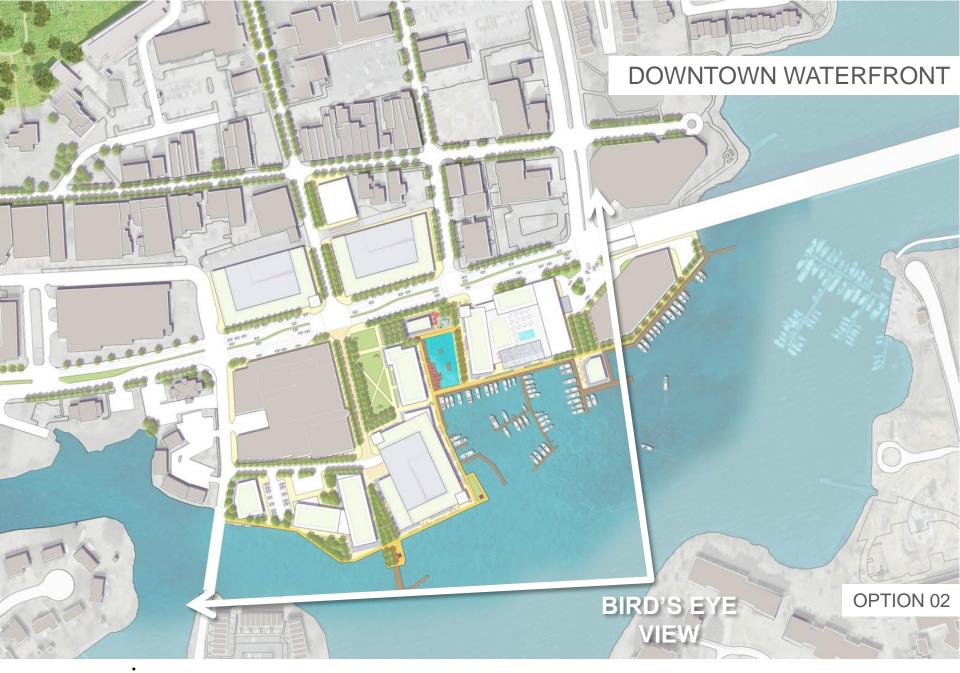


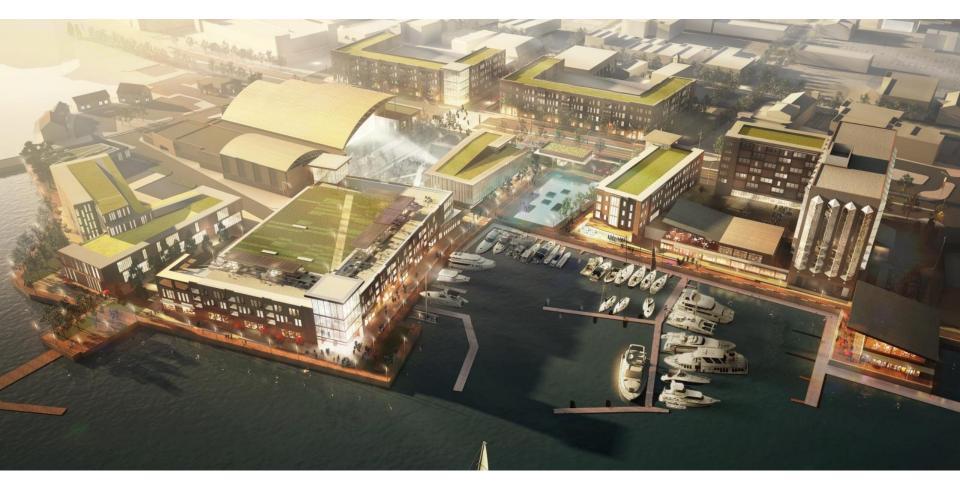
#### **PROGRAM**

- 116 Units
- Commercial (19,000 sf)
- VTech Seafood Research (10,000 sf)

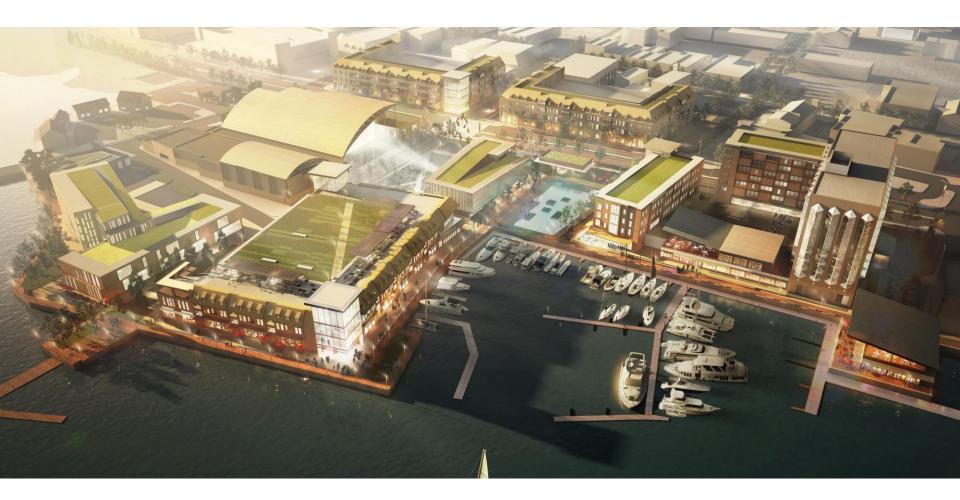






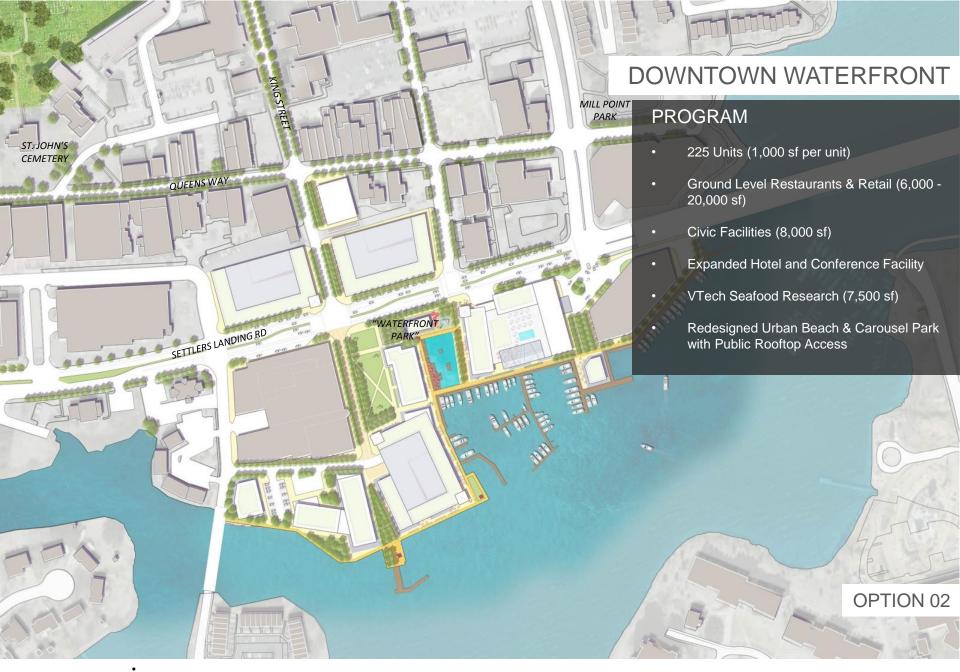


OPTION 02



OPTION 02 Architectural Alternative

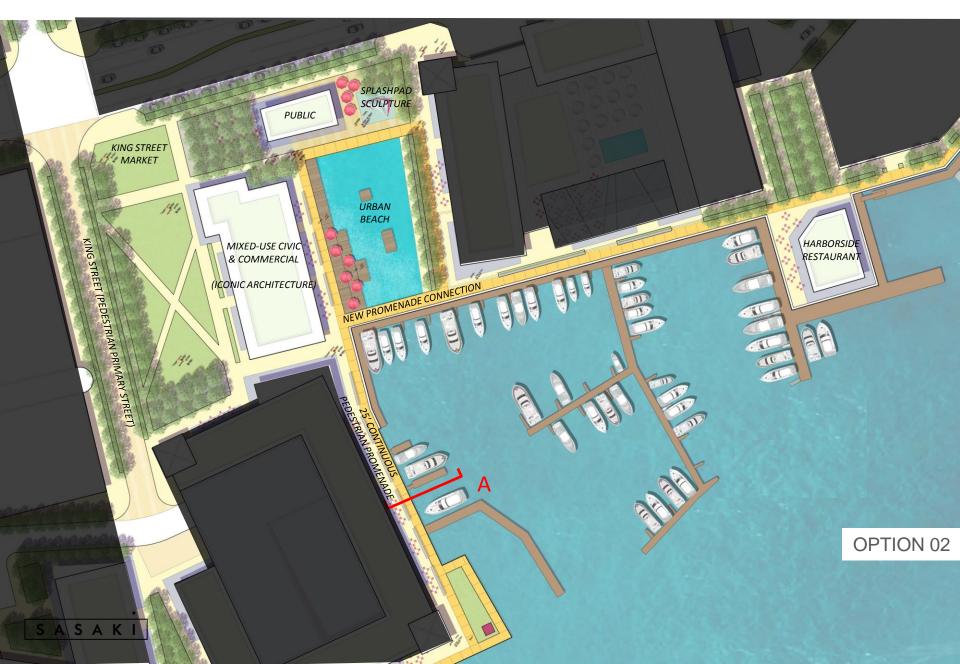
SASAKI

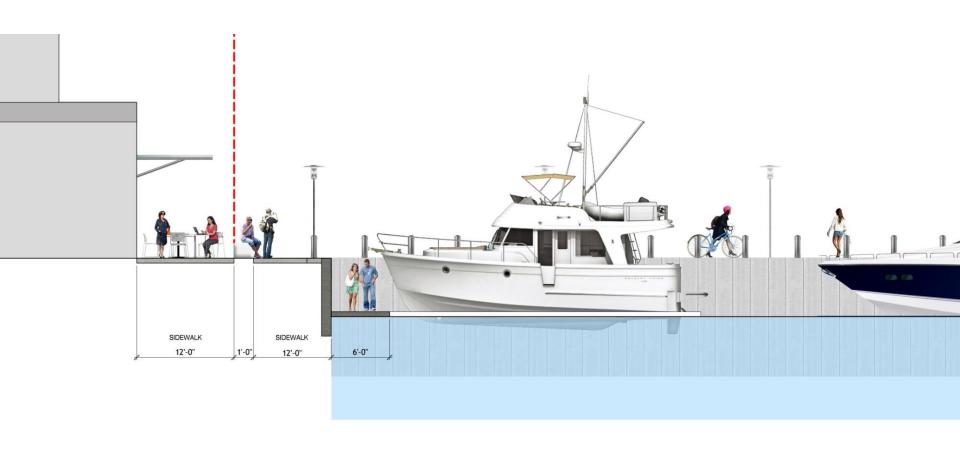


#### HAMPTON WATERFRONT DEVELOPMENT



#### HAMPTON WATERFRONT CIVIC REALM





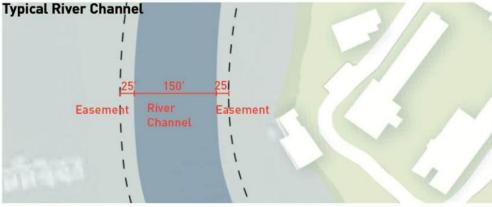
HAMPTON WATERFRONT PROMENADE

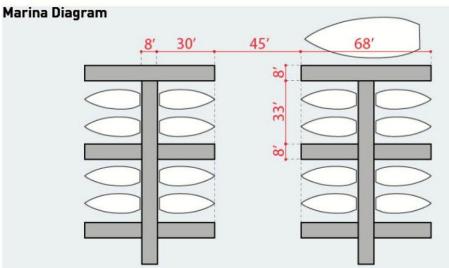
SASAKI

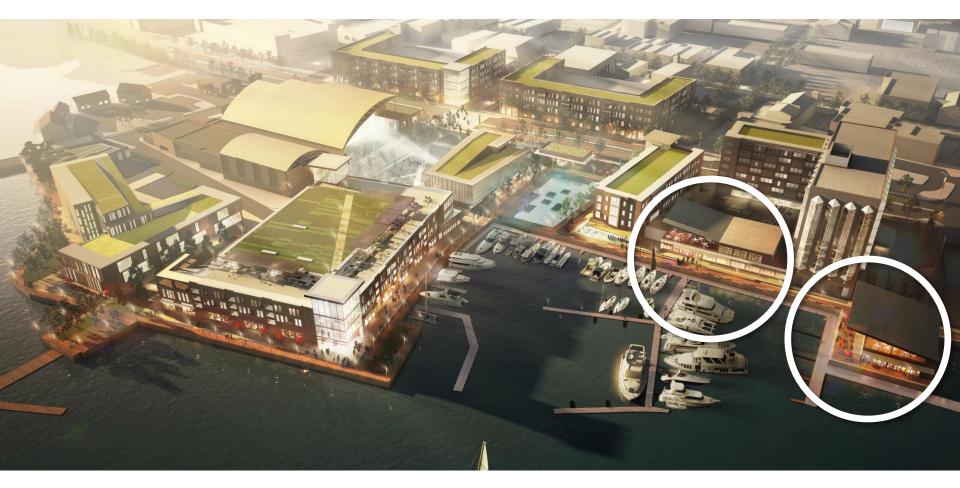
## 35,000 sqft +/- 30 boats class 25' length Ferry Dock, Harbor Cruise / Dinner Boats Possible Ferry route to Hotel / Musuem Watersheet (usable) 140,265 sqft = 3.23 Acres +/-115 boats Boat turn avg. size 35' length. around Connecting ▶ up to 25' L ► 40'-45' Range Expansion Opportunity to expand university maritime sports, Expansion sailing, research, shellfish aquaculture Large Visiting Ships, sall / research SASAK

# **MARINE STUDY**

- Hampton side shoreline is fairly developed for maritime activities. Some additional capacity exists to expand current operations through infill based on demand
- University side edge is wide open, plenty of new opportunity to engage the river

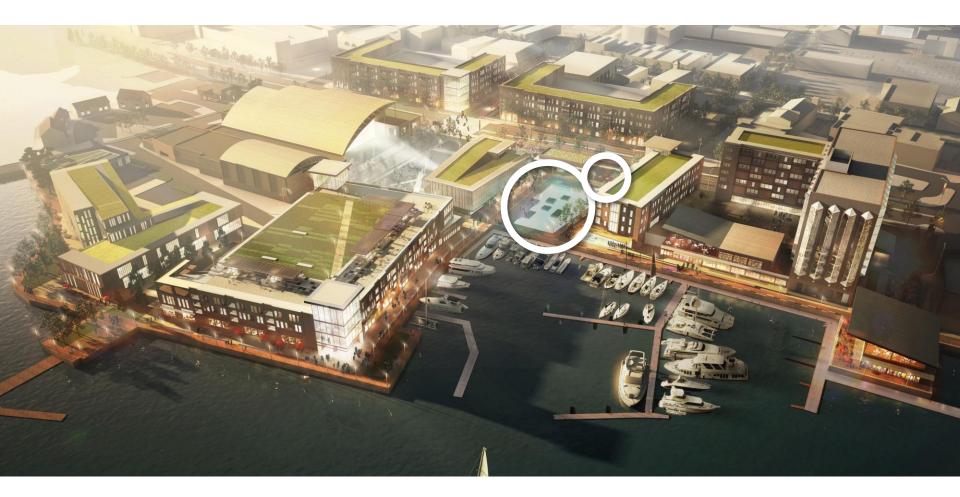






"HARBORSIDE RESTAURANTS"

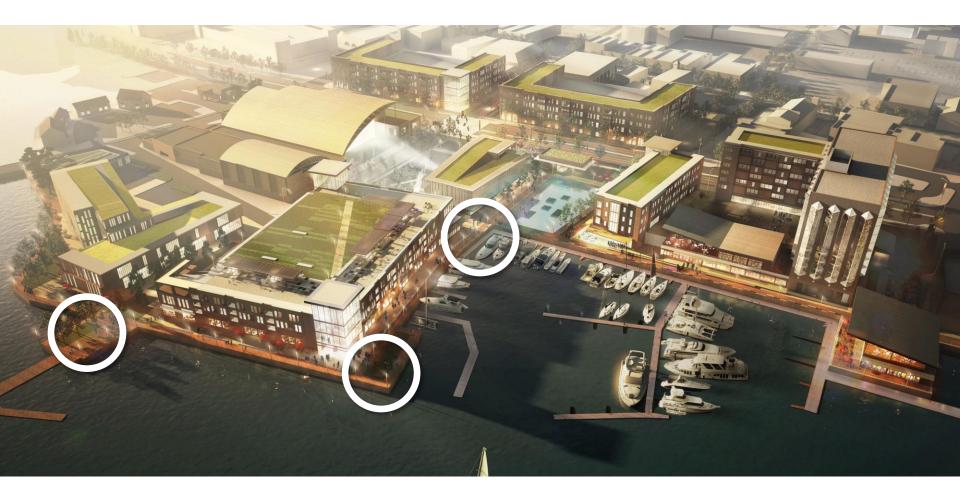




"URBAN BEACH & SPLASH PAD SCULPTURE"







"URBAN BEACH ACCESSORIES"

SASAKI



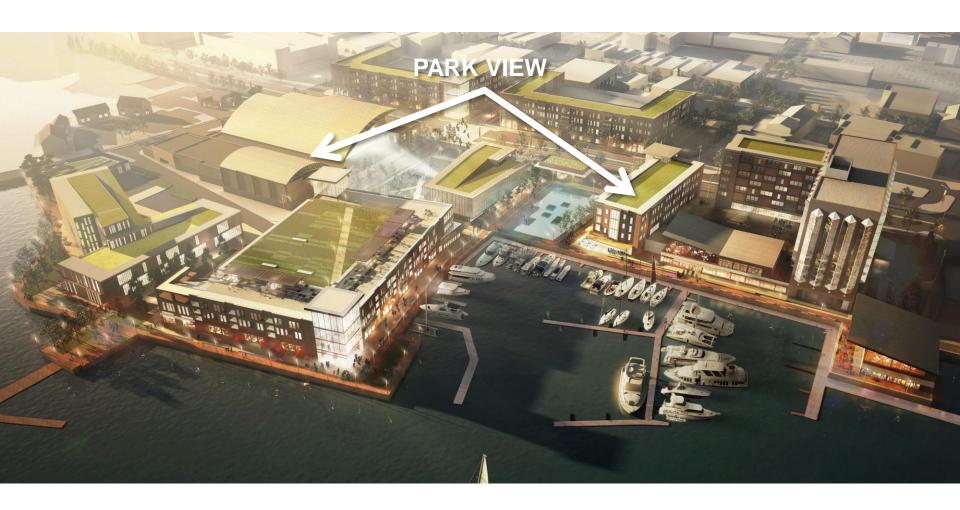


URBAN BEACH TORONTO, CANADA





URBAN BEACH VIEW

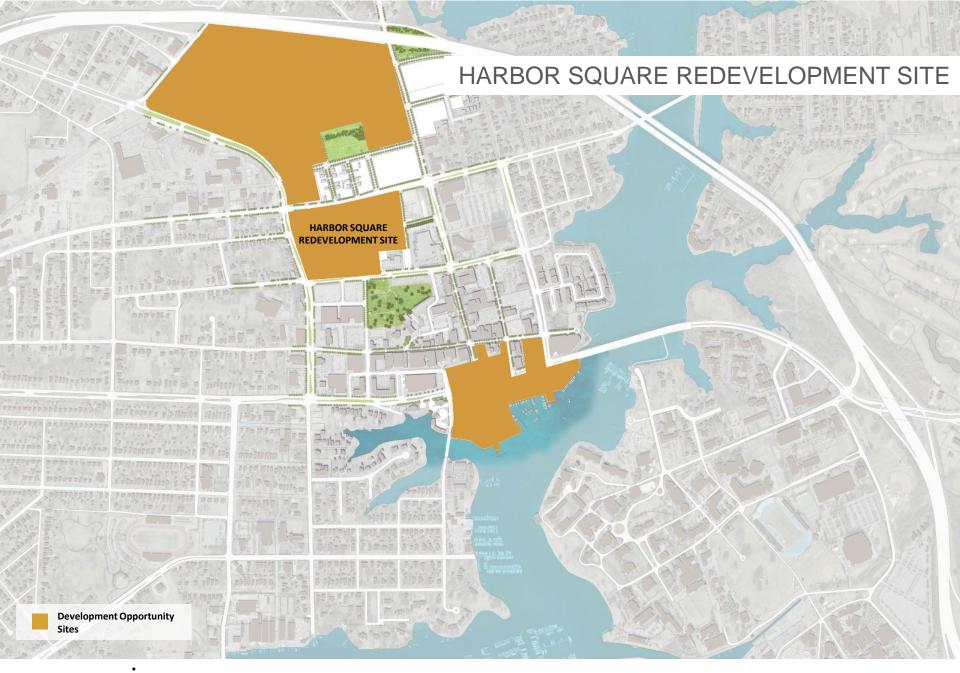


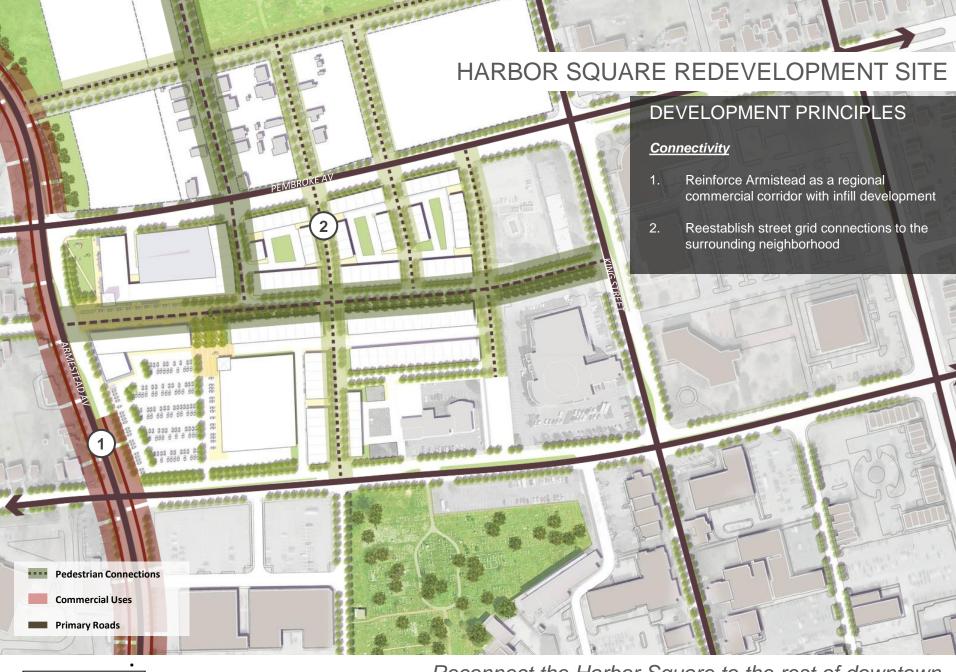


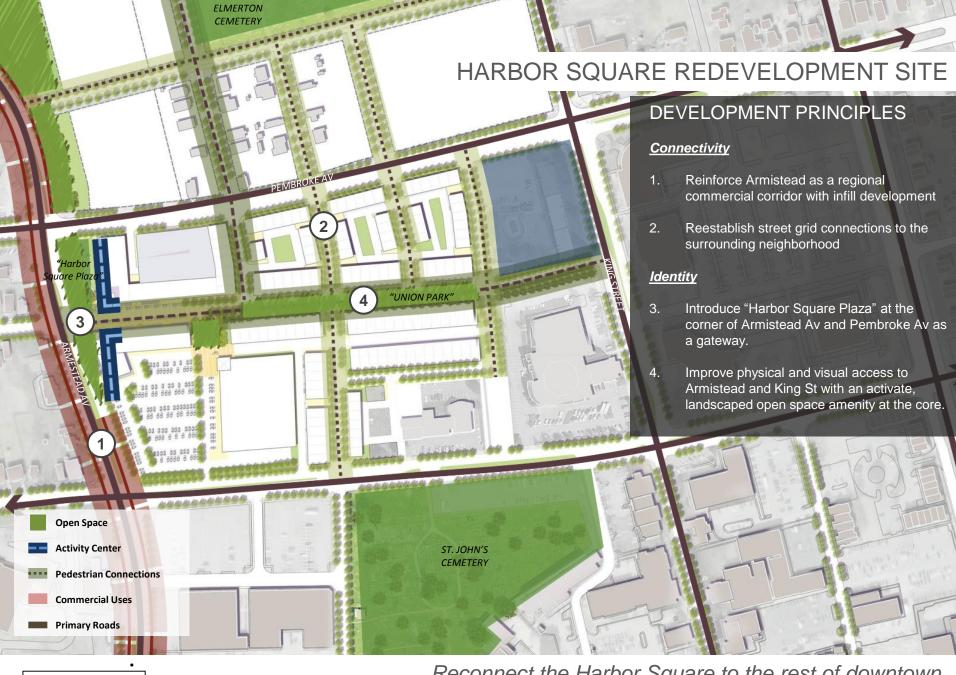
PARK VIEW - DAY

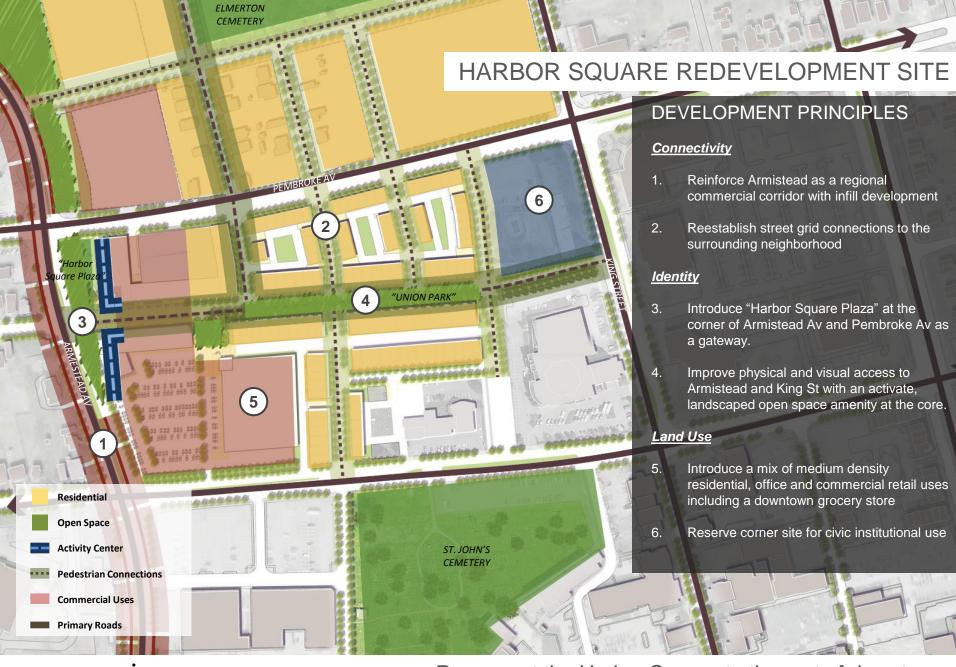


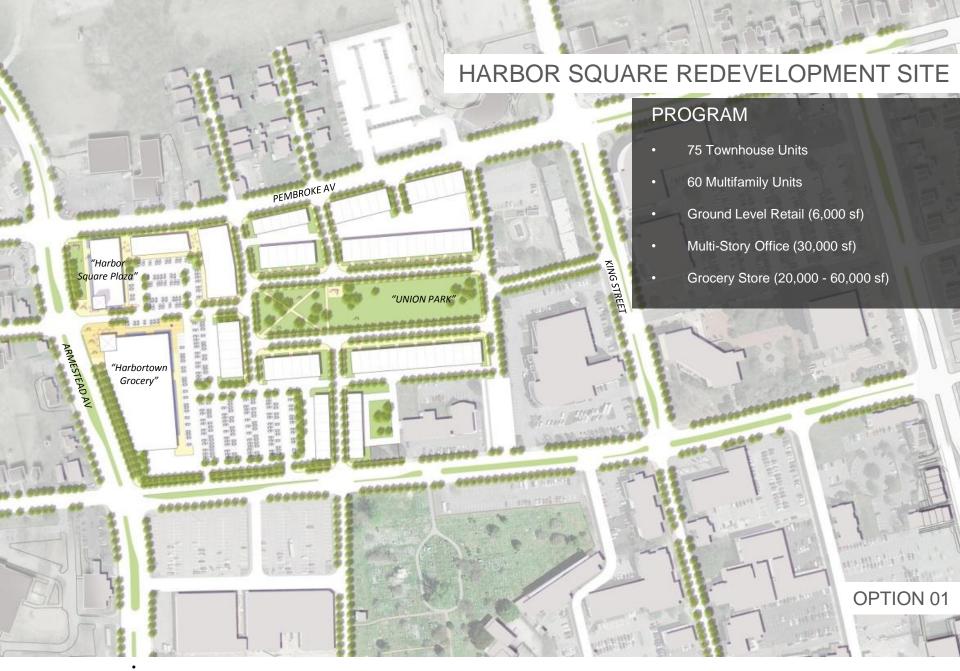
PARK VIEW - NIGHT











#### HARBOR SQUARE REDEVELOPMENT SITE

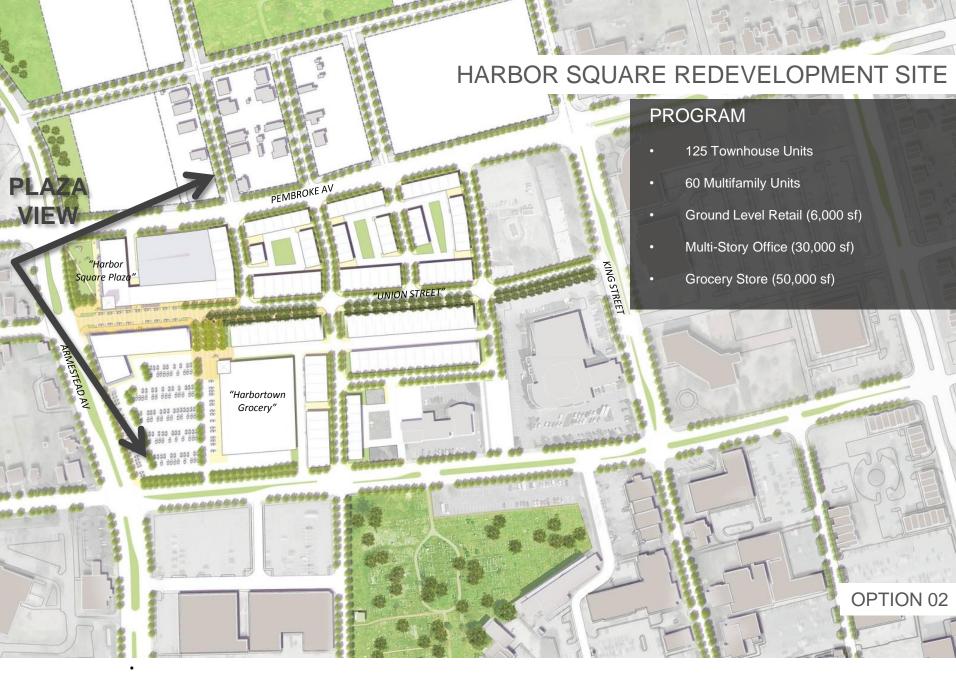






Union Park, Boston, MA

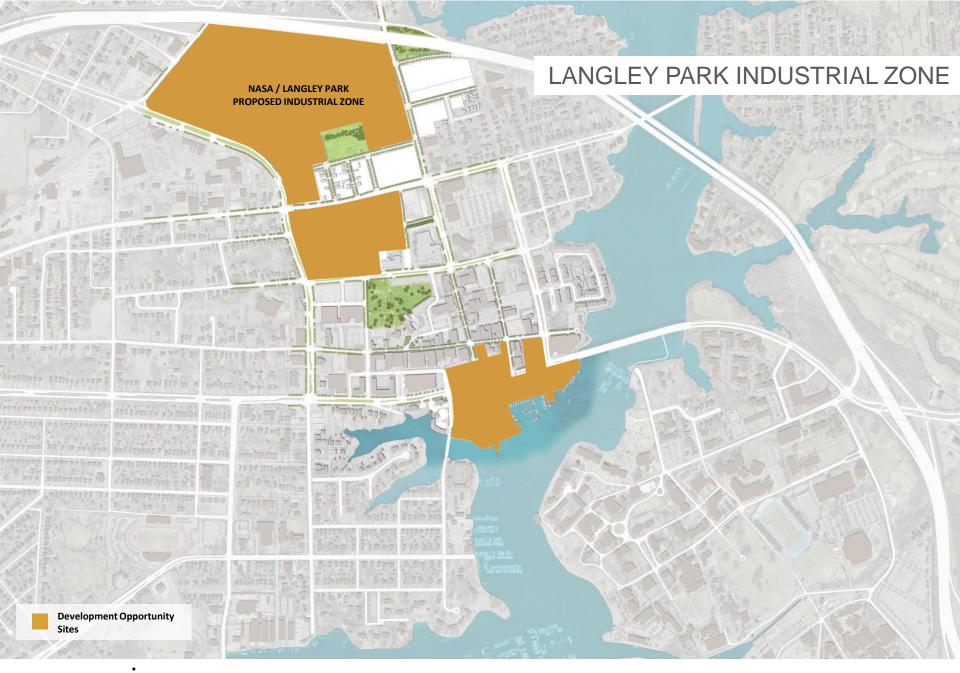
OPTION 01

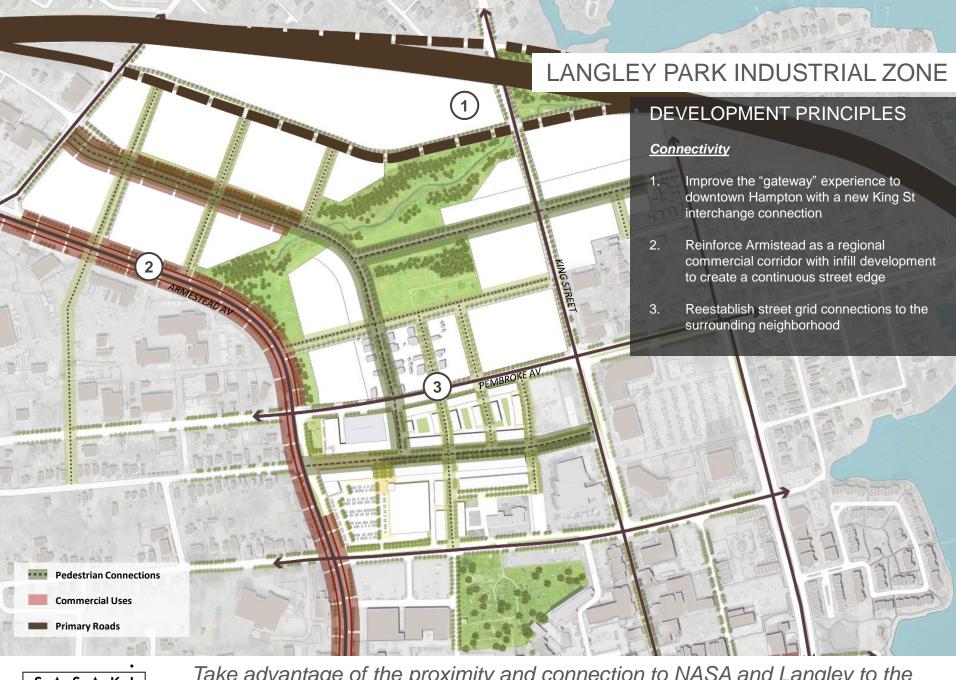


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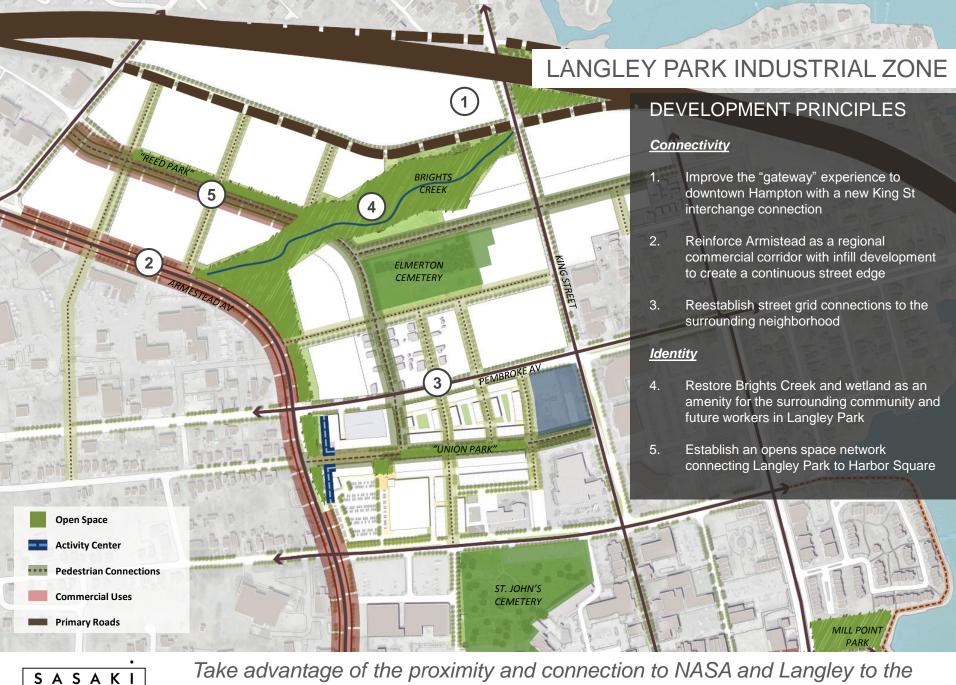
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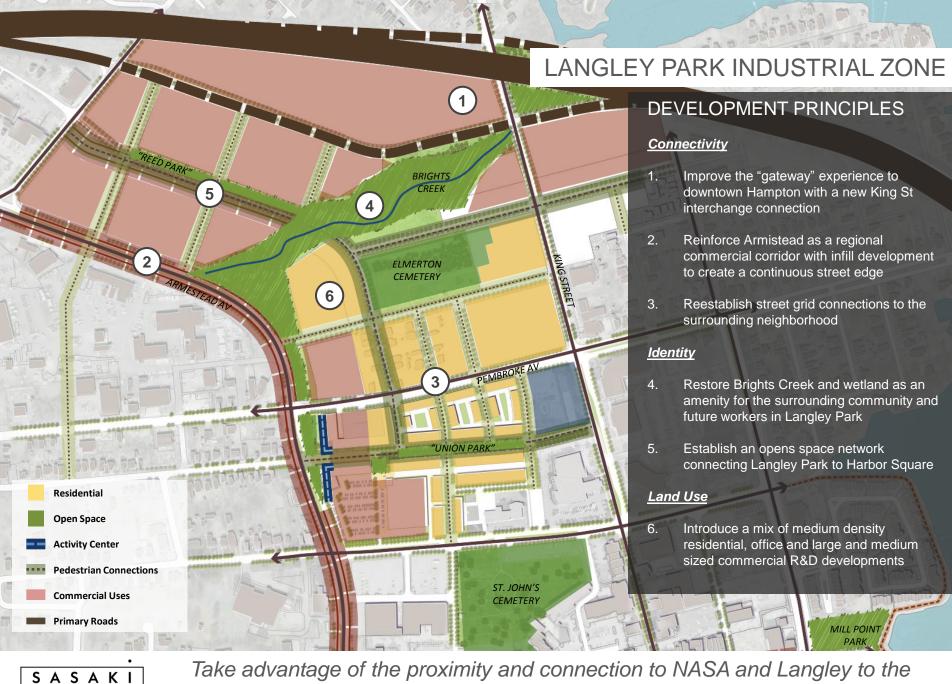


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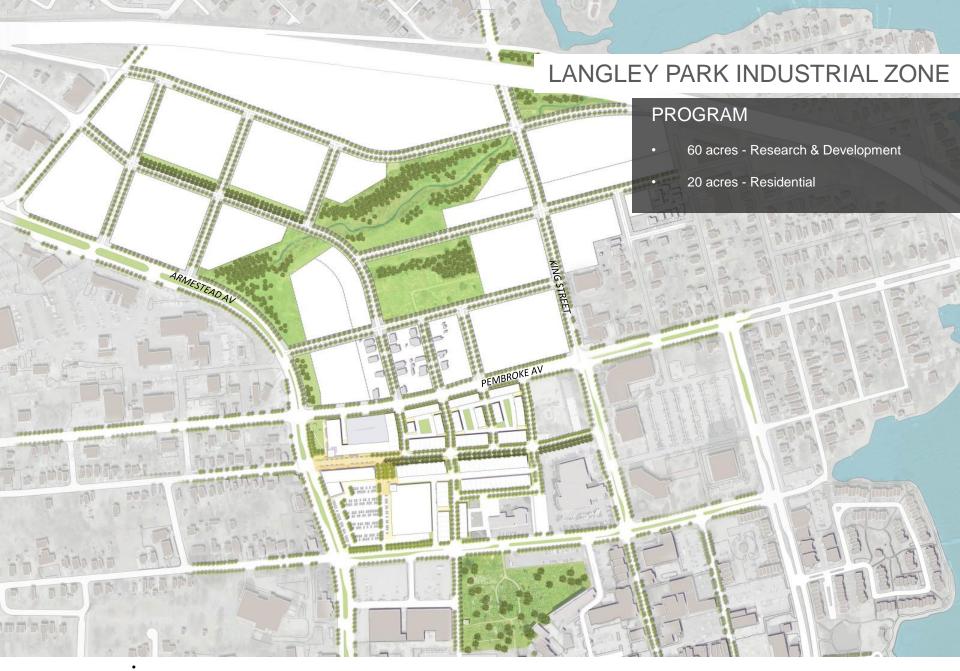
Take advantage of the proximity and connection to NASA and Langley to the north and reconnect Langley Park to the rest of downtown.



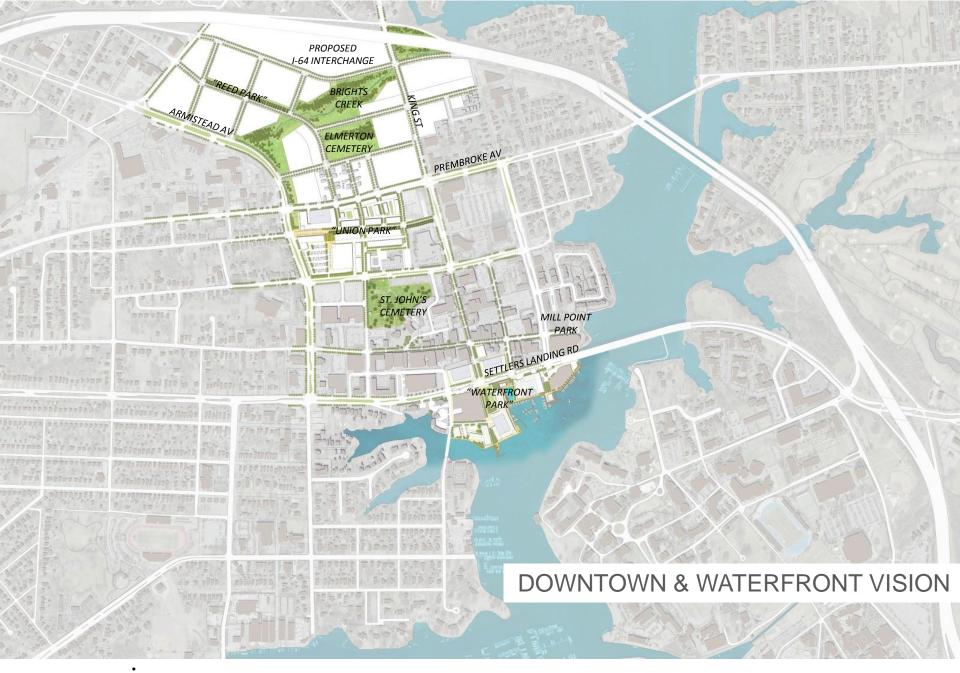
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#### **PROPOSED** -64 INTERCHANGE DOWNTOWN & WATERFRONT FRAMEWORK "REED PARK" BRIGHTS CREEK RMISTEADAV LANGLEY INDUSTRIAL PARK **ELMERTON** 60 acres - Research & Development CEMETERY PREMBROKE AV 20 acres - Residential **HARBOR SQUARE** 125 Townhouse Units 60 Multifamily Units Ground Level Retail (6,000 sf) ST. JOHN'S CEMETERY Multi-Story Office (30,000 sf) SETTLERS LANDING RD Grocery Store (20,000 - 50,000 sf) DOWNTOWN WATERFRONT 225 Units (1,000 sf per unit) Ground Level Restaurants & Retail (6,000 -20,000 sf) Civic Facilities (8,000 sf) Residential **Open Space Expanded Hotel and Conference Facility Activity Center** VTech Seafood Research (7,500 sf) **Pedestrian Connections** Redesigned Urban Beach & Carousel Park **Commercial Uses** with Public Rooftop Access **Primary Roads** SASAK





# Implementation Considerations

Resources

**Public Infrastructure Investment** 

**Available Land** 

**Development Incentives** 

**Organizational Capacity/Authority** 

## **Implementation Considerations**

Organizational capacity

Hampton First

Define Relationship with

Economic Development Agencies

Dept. of Econ. Dev.

Coliseum
Central BID

Downtown Hampton BID

Hampton Housing Authority

## Implementation Considerations

Phasing

Infill

As opportunities arise and uses are identified

Harbor Square

Prepare site for mixed-use redevelopment project

Waterfront

 Create and implement relocation and development strategy

#### HAMPTON WATERFRONT DEVELOPMENT





PARK VIEW - DAY



PARK VIEW - NIGHT